

# 2012 Continuing Education & Pre-Licensing Schedule

**National Foundation for Certified Professional Service Representatives  
Earn the CPIA or CPSR Designation**

**Select the desired class, fax or mail to PIA or register online at [www.piaar.com](http://www.piaar.com)**

**Classes highlighted in yellow are full    Classes highlighted in grey are closed**

Registration Fees: (Cancellation Fee -\$25.00 without 24 hour notice)

<p><b>January 3 (CPIA 1) Position for Success</b>                  January 5 System Operations &amp; Ethics                  January 10-12 Life &amp; Health Pre Licensing                  January 17-19 Property &amp; Casualty Pre Licensing                  January 26 Commercial Property &amp; Ethics</p> <p><b>February 7 (CPIA 2) Implement for Success</b>                  February 2 Residential Property &amp; Ethics                  February 14-16 Life &amp; Health Pre Licensing                  February 21-23 Property &amp; Casualty Pre Licensing</p> <p><b>March 1 Personal Auto &amp; Ethics</b>  <b>March 6 (CPIA 3) Sustain Success</b>                  March 6-8 Life &amp; Health Pre Licensing                  March 13-15 Property &amp; Casualty Pre Licensing                  March 22 Commercial Casualty &amp; Ethics</p> <p>April 5 System Operations &amp; Ethics                  April 10-12 Life &amp; Health Pre Licensing                  April 17-19 Property &amp; Casualty Pre Licensing                  April 26 Commercial Property &amp; Ethics  <b>April 24-26 (CPIA 1, 2 &amp; 3)</b></p> <p><b>May 1 (CPIA 1) Position for Success</b>                  May 3 Residential Property &amp; Ethics                  May 8-10 Life &amp; Health Pre Licensing                  May 15-17 Property &amp; Casualty Pre Licensing                  May 24 Personal Auto &amp; Ethics</p> <p><b>June 5 (CPIA 2) Implement for Success</b>                  June 7 System Operations &amp; Ethics                  June 12-14 Life &amp; Health Pre Licensing                  June 19-21 Property &amp; Casualty Pre Licensing                  June 26 E&amp;O and Ethics                  June 28 Commercial Property &amp; Ethics</p>	<p><b>July 3 (CPIA 3) Sustain Success</b>                  July 5 Residential Property &amp; Ethics                  July 10-12 Life &amp; Health Pre Licensing                  July 17-19 Property &amp; Casualty Pre Licensing</p> <p>August 2 Personal Auto &amp; Ethics  <b>August 7-9 (CPIA 1, 2, AND 3)</b>                  August 14-16 Life &amp; Health Pre Licensing                  August 21-23 Property &amp; Casualty Pre Licensing                  August 30 Commercial Casualty &amp; Ethics</p> <p><b>September 4 (CPIA 1) Implement for Success</b>                  September 6 System Operations &amp; Ethics                  September 11-13 Life &amp; Health Pre Licensing                  September 18-20 Property &amp; Casualty Pre Licensing                  September 27 Commercial Property &amp; Ethics</p> <p><b>October 2 (CPIA 2) Position for Success</b>                  October 4 Residential Property &amp; Ethics                  October 9-11 Life &amp; Health Pre Licensing                  October 16-18 Property &amp; Casualty Pre Licensing                  October 24 Personal Auto &amp; Ethics</p> <p>November 1 Commercial Casualty &amp; Ethics  <b>November 6 (CPIA 3) Sustain Success</b>                  November 6-8 Life &amp; Health Pre Licensing                  November 13-15 Property &amp; Casualty Pre Licensing                  November 29 System Operations &amp; Ethics</p> <p>December 4-6 Life &amp; Health Pre Licensing                  December 11-13 Property &amp; Casualty Pre Licensing  <b>December 18-20 (CPIA 1, 2, and 3)</b></p>
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CPSR Classes (8 hours) – (\$105 – PIA Member / \$115 – Non-Member)  
 Ethics (1 hour) – (\$30 – M / \$40 – NM) / Flood (4 hours) – (\$35M / \$40 NM)  
 Ethics & E&O (4 hours) – (\$75 M / \$85 NM) / E&O Only (\$60 M / \$65 NM)  
 Pre-Licensing (36 hours / Property & Casualty) – (\$150 – M / \$175 – NM)  
 (36 hours / Life & Health) – (\$150.00 M & NM)

CPIA Seminars (M - \$155/ NM - \$195) All 3 CPIA Seminars (M - \$420.00/ NM - \$540)

Name: \_\_\_\_\_ Designations: \_\_\_\_\_  
 Agency/Company: \_\_\_\_\_ Home Address: \_\_\_\_\_  
 City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_ Phone: \_\_\_\_\_  
 Fax: \_\_\_\_\_ Email: \_\_\_\_\_  
 DOB: \_\_\_\_\_ Insurance License #: \_\_\_\_\_ PIA Member: Y or N

**(If you do not have a license number please put your SSN here.)**

\*\*\*\* **DATE OF CLASS:** \_\_\_\_\_ **COURSE NAME:** \_\_\_\_\_ \*\*\*\*

Hold a class in your Agency – PIA can conduct classes in your agency with 10 or more students.

Contact Stacy at the PIA Education Department: 501-225-1645 / [srt@piaar.com](mailto:srt@piaar.com)

<p><b>Class Hours are 8:30am – 5pm</b>  <b>Minimum of 5 students to hold a class</b>  <b>Class location &amp; date are subject to change</b></p>	<p><b>PIA of Arkansas, Inc</b>  <b>10025 W. Markham, Suite 150</b>  <b>Little Rock, AR 72205</b>  <b>877-265-0506/501-225-1645</b>  <b>Fax: 501-225-2550</b>  <a href="http://www.piaar.com">www.piaar.com</a></p>
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